



Professionals in Team

Dr. Danilo LA PIANA
Attorney at Law

Dr. Alessandro NICI GRIFEIO
Attorney at Law

Dr. Bryan ARANDJELOVIC
Advisor for Financial Business

Dr. Alberto DI GENNARO
Advisor for Gulf Countries Business

Dr. Keiman KARIMI
Advisor for International Business

Drs. Aleksandra RADOSEVIC
Administrative Assistant

Law and Professionals Firm presentation

Professionals in Team - P.I.T. (www.professionalsinteam.org) was formed by the synergy of the La Piana & Nici Grifeo Associate Law Firm with some Professionals specialized in the development of international operations and projects, in order to develop, market and execute a series of projects in Italy and in different countries of the world.

The Team headquarters is in Venice.

The team's professionals speak the following languages: Italian, English, French, Arabic, Serbian and Spanish.

THE TEAM

Attorney Danilo La Piana, Representative and Head of Marketing and Technology Development. Attorney La Piana has advocated before the civil and administrative jurisdictions for disputes relating to bankruptcy and commercial law; he dealt with the drafting and conclusion of contracts and issues relating to real rights. For some years he has been dealing with legal advice for companies that want to invest abroad and create operational secondary offices in non-EU countries. He was representative of the Italian Chamber of Commerce in United Arab Emirates.

Attorney Alessandro Nici Grifeo, Legal Area Manager (consultancy and contracts). Attorney Nici Grifeo graduated in 1988 and, since 1992, has mainly dealt with contracts and everything related to the contractual relationship between the parties. He has provided out-of-court and judicial assistance for members of an Association of Property Owners from 2001 to 2005. He has also been involved in protecting savers in cases tending to obtain compensation for incorrect investments in Argentine bonds.

Dr. Bryan Arandjelovic, Chief Financial Officer and Project Manager. Dr. Arandjelovic graduated from the University of Arizona, in Tucson, in 1974. Previously, he lived for a few years in Casablanca (Morocco) and still has knowledge in the business and political sector of the country. He is an advisor specialized in international transactions, investments and financial projects. He has collaborated with numerous government authorities of some European countries and has also been a consultant for some important industrial groups, such as: Bechtel Corporation, ITT, Televisa, Waste Management, Delta Airlines, Ansaldo Breda, Tegola Canadese, Medio Trade, Piaggio, Siemens ICN, Siemens, Voith-Hydro, Firema, West LB, BNB Paribas, Infidar,

Wincor-Nixdorf, Carbofuel, Unicredit Leasing, Livolsi & Partners, BCL, Pensa (Esteve), Wm Partners, Ziraat Bank. He has direct knowledge of the Boards and Managers of some European and US banking institutions.

Dr. Alberto Di Gennaro. Dr. Di Gennaro offers professional consulting services for the opening of companies in the financial markets of the Arabian Gulf, providing (in particular) consulting and assistance services in the Islamic Finance sector, in which he can boast thirty years of experience. Dr. Di Gennaro is also the author of numerous publications in this area; finally, the professional is completing the drafting of the text: *"WAQF - The Ancient Institution for the welfare of the Ummah"*. Profound connoisseurs of the subject worked on the text, such as prof. Muhamad Ayub, prof. Murat Cizakca and prof. Aly Khorshid.

Dr. Keiman Karimi. Persian by birth, he studied and graduated in Italy at the Faculty of Economics in Turin. In the early 2000s, he worked with Middle Eastern companies in the food commodities sector. Since 2007, Dr. Karimi has been assisting the NIOC (National Iranian Oil Company), acting as supply advisor with the Portuguese state company. In 2009, he is FCA for NIOC, for the African market. In 2016 he acquires government projects for NIOC-PEDEC Engineering. In 2017 he was Vice President and Head of Middle East of Medea Development SA, an oil company that deals with hydrocarbon supplies, mining developments in Congo and development of LNG Gas projects in South Africa. Since 2018, Dr. Karimi is advisor for the energy sector of NIOC Iran and Kili Energy South Africa, as well as for a subsidiary of the Chinese government. In 2020, he received the authorization from the South African government for the construction of the largest port, for the reception and regasification of LNG and a Pipeline. He has carried out consultancy and concluded commercial operations with: Armani spa, Valentino Fashion, ENI spa Eskom South Africa, GBS Group Brasil, Galp Oil Portugal, Pertamina Lubricants Indonesia, Zhenrong Energy Co Ltd., SOCAR Azerbaijan, Sinochem China, Daewoo Construction Korea, LG Chemical Korea.

Dr. Aleksandra Radosevic. She deals with the administration of the structure, secretariat and relations with customers and suppliers. Speak all four languages correctly.

The Team has relationships in some of the major banking institutions in Italy and in Europe and also carries out its consultancy as a broker of a European financial group.

The Team has concluded a professional collaboration agreement with the **Italian Chamber of Commerce in Morocco**, to which it provides legal assistance and advice (for this purpose, by preparing the related contracts), to allow Italian companies to penetrate the Moroccan market.

The Professionals have also signed an agreement with the **Carboni & Partners** banking and financial consulting firm, based in Parma (Italy), with which we are following a project aimed at the construction of electric vehicles, purely in the commercial field, for the Large Distribution.

Partners

The Venezian Team has strategic Partners and, in particular:

Tussonia Global Limited and the CEO Dr. Willi Kienzle and the General Manager dr. Philippe

Van Buuren;

US business attorney **James Gapstur**;

the engineer **Mazdak Rafaty** with his company **Ludwar International Consulting**.

The financial company **Suisse Privée**.

Israeli and Jordanian **financial structures and bankers**.

A private company from Nevada (U.S.A), which offers financial solutions to individuals and companies.

A Serbian Foundation, which supports funding activities in Europe for charitable purposes.

The firm has relationships with top firms in the **Italian engineering and architecture sector** and is starting a partnership with a construction company in the North East, a leader in the electrical infrastructure sector, which has been awarded contracts (Financial Projects) in some African countries.

We have a direct relationship with the CEO of several European companies, which operate in the public and private financing sector and who sits on the Board of one of the largest European Investment Funds.

The aforementioned CEO was also a financial consultant for the Ministry of Finance of one of the countries belonging to the European Union.

In the sector of the **supply of petroleum products**, the Italian Team has concluded partnership agreements with two Traders companies in Dubai and a company, Leader of the Sector, based in St. Petersburg.

Given the delicacy of the type of business, we cannot mention the names of the companies.

The Venetian team also has collaboration and partnership relationships with law and professional firms throughout the national territory; in recent years, he has hired a **team of investigators**, which allows the firm to obtain preliminary confidential information on individuals and companies, in Italy, in Europe and in non-European countries.

The services rendered by Professionals in Team are:

- 1) legal advice in the field of out-of-court, national and international, with the drafting of supply, sale, procurement, agency contracts;
- 2) consultancy in the financial - commercial field to support customers in the loan application procedures necessary for the achievement of their business. A very delicate and absolutely essential aspect for preparing an adequate business development plan is the study of contractual clauses and bank contracts (we refer, in particular, to autonomous guarantees and sureties), which, if properly inserted, they can avoid future disputes between the parties.

The Professionals of the Team deal with cases related to commercial and bankruptcy law.

3) The Structure offers **the Escrow Account service**, to protect the parties in financial and commercial transactions. In particular, the LNG Law Firm has been identified as Escrow Agent by a South African company, which intends to purchase financial products from a Polish company. A Canadian company has also set up an Escrow Account to protect its credit rights in a transaction with a European customer.

4) The Team follows construction companies and engineering firms, which intend to develop projects for the installation and construction of commercial, corporate and residential structures, assisting them from the preparatory phase to the conclusion of the project.

5) The Team supports Italian and foreign companies both in the extrajudicial phase and in the (eventual) judicial phase, for the recovery of outstanding credits and proposing to the parties in dispute the resolution of disputes before the International Arbitrator.

6) Brokerage in the distribution and supply of petroleum products: research, on behalf of customers, of reliable partners for the business in the Oil sector; examination and assessment of the economic - financial capacity necessary for the signing of supply agreements; consultancy for the drafting of transport contracts, for the granting of international guarantees, study and drafting of NCND agreements. We have also contracted in the interest of our client, the bank guarantee of the offer (Bid Bond) and good execution (performance Bond). In an interesting case of liability for breach of contract, in which the counterparty had pleaded "force majeure" to justify its breach, we were able to avoid a legal dispute with the defaulting company, having relied on the 2003 CCI hardship clause and the resolution of the dispute at the International Chamber of Commerce in Paris. the guarantee of return of the advanced payment bond.

7) The Team also deals with cases relating to the preparation and filing of trademark registration applications in Italy, Europe and abroad (national trademarks - Community trademarks - international trademarks), as well as the preparation and filing of European Patents and carries out extrajudicial and judicial activities for the defense and protection of Community Trademarks and European Patents.

The professionals of the Firm have been dealing, for about 10 years, with international contracts and, with this specialty, they accompany Italian companies, which want to internationalize their services / products and penetrate international markets, to expand their business.

Professionals in Team
Danilo La Piana
